



# Graph Network Application in Financial Risk Management

Dr. Kai Zhang

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FinTell AI Lab





### Major achievements during American Express:

1. Served as the head of risk control model verification department of American Express, supervising 1000 models in 24 markets around the world;
2. The models cover the payment, credit, marketing and other scenarios, covering marketing, anti-fraud, credit, quota, consumption, collection and other links;
3. Led a team to participate in the company modeling competition 3 times, and won the top 3 of 100+ teams (the marketing model top 1, the anti-fraud model & the line model top 2)

### Major achievement during Baidu Finance:

1. Served as the head of the anti-fraud model of Baidu Finance
2. Delivered 30+ models, 90% reduction in risk loss, 60% reduction in business interruption
3. Having an in-depth systematic understanding of financial risk models, including scorecard model, LR, XGB, KNN, DNN, and graph neural network models based on graph data, such as GAT, GCN, etc.



Dr. Kai Zhang

Head of Fintell AI Lab

10 years of experience in modeling of risk management

Ph.D. in Statistics, Michigan State University, USA



Part 1:

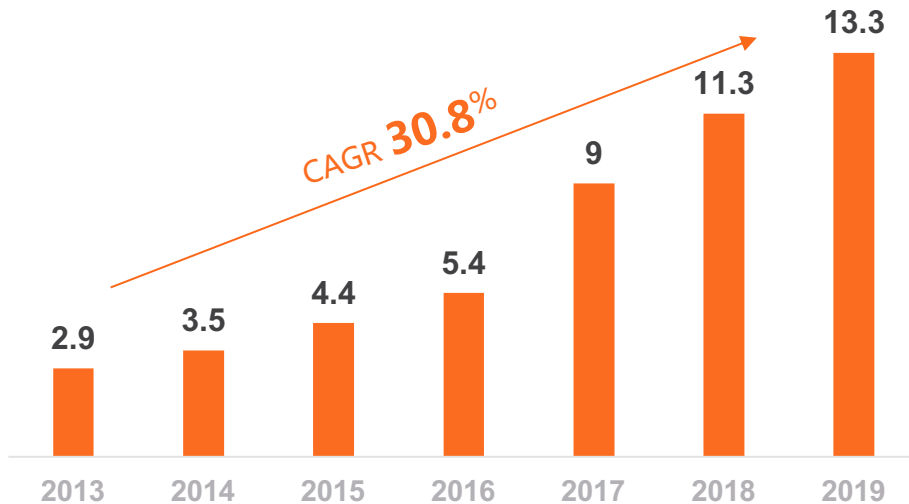
# Background

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# High Demand for Financial Technology in China

China Consumer Loan  
(Trillions CNY, exclude mortgage and car loans)

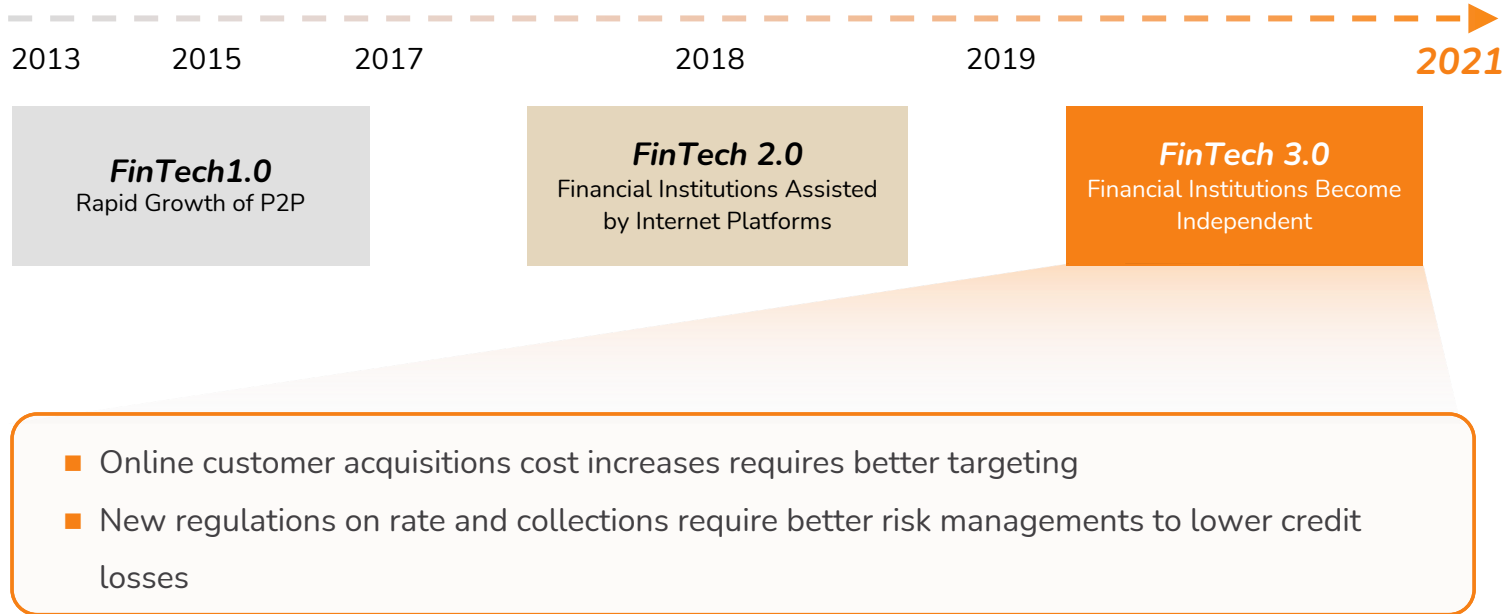


## Drivers of FinTech Demand

- Upgrade to Consumption Driven Economy
- Lack of Credit Bureau Data
- Consumer Lack of Experience with Credit
- Organized Fraud Attacks
- Financial Institutions Weak in Online Business and Risk Management
- Lack of Modern Risk Managers



# FinTech Development in China





# Continuous Evolution of Graph Algorithms based on Graph Databases

## 2020 Key Words in KDD 2020

—Data Mining and Knowledge Discovery (KDD)





Part 2:

# About FinTell

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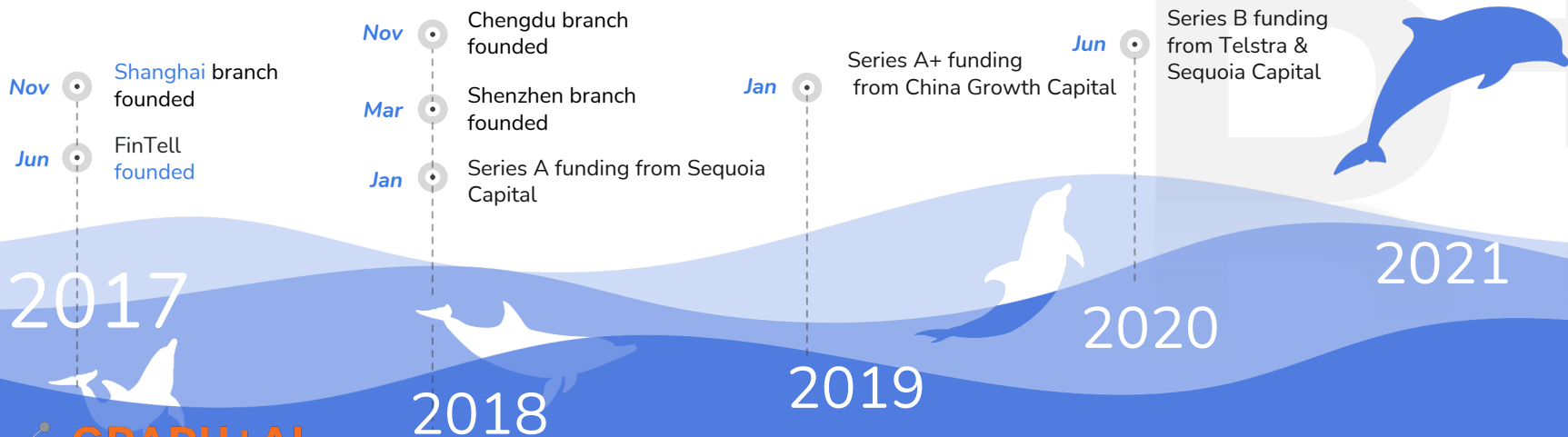


# About FinTell

Become a high-end brand in the Fintech Industry-Powered by FinTell

**FinTell is a one-stop high-end fintech service company** that provides intelligent **risk management decisions** and systematic solutions for banks and other licensed financial institutions by applying new technologies such as artificial intelligence and combining professional risk management experience.

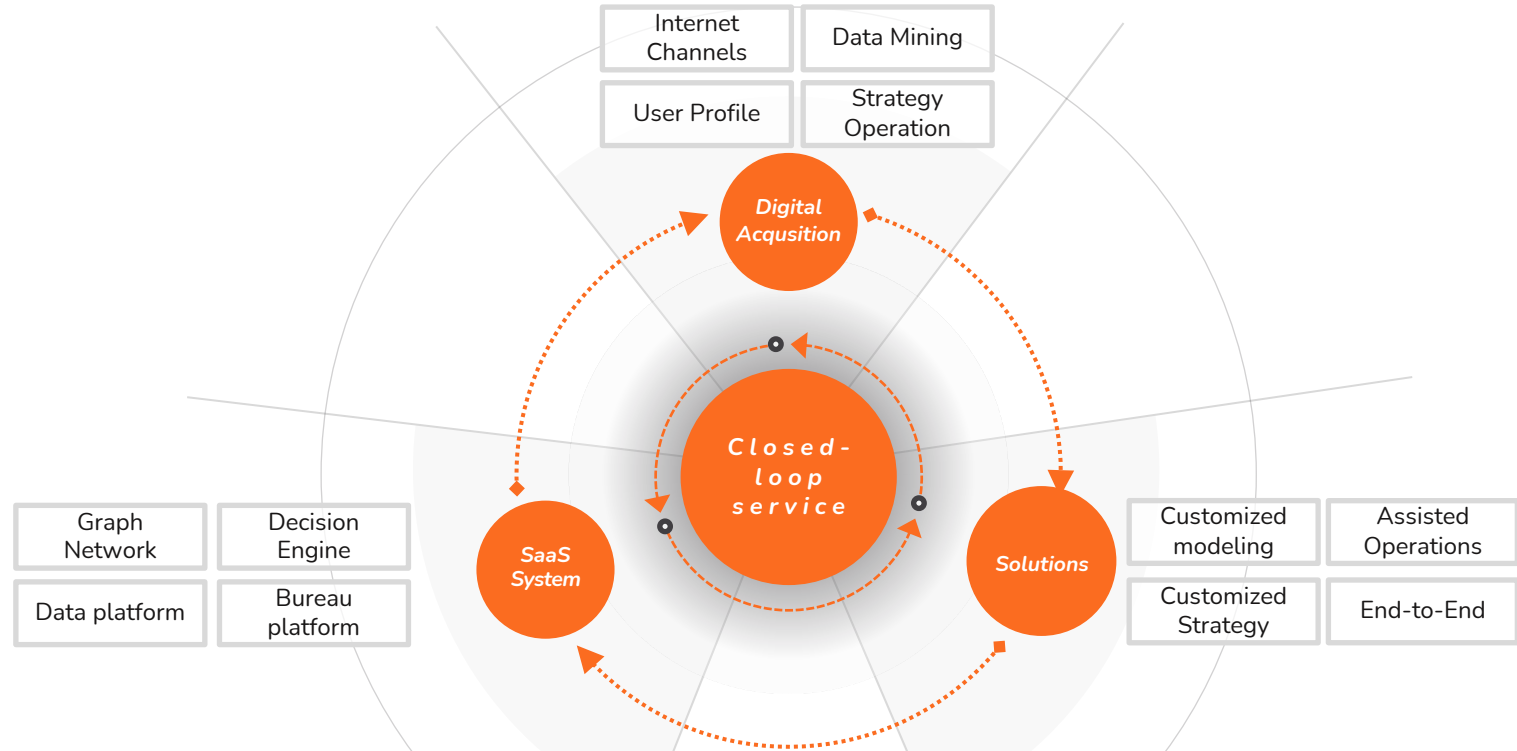
Based on products and services, holding the concept of win-win sharing, FinTell help banks and other licensed financial institutions to realize inclusive finance and broaden service boundary, so as to realize the corporate vision of **“empower finance with intelligence”**





# The Product & Solution of FinTell

Closed-loop services including risk management, customer acquisition, operation, and systems



# What Data do We Use



- Smart phone coverage **90%+**
- Device usage, location, interaction, APP behavior



- E-commerce usage info, E-commerce active level, Account No., Consumption behavior



- Telecom consumption, Channel preference, Subsidy info, Social network, Internet preference



- Daily location needs, with high accuracy



- Online payment transactions



- **100 million+** business and financial data,
- accurate business linking info

## FinTell DATA INTEGRATION CAPABILITY

# Who are FinTell's Clients: Over 100 Financial Institutions

## Bank



## CONSUMER FINANCE



## INTERNET PLATFORM



## TRUSTS & INSURANCE







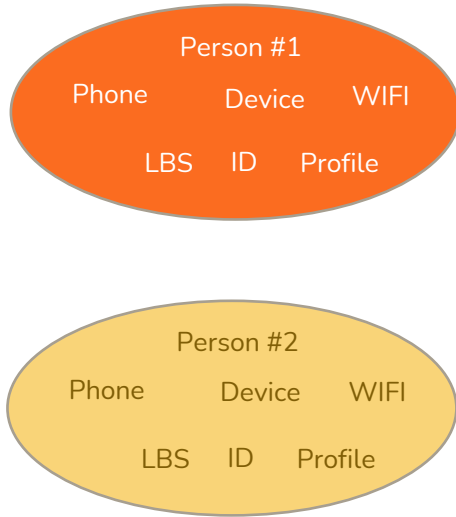
# Part 3: Graph Network Application in Financial Risk Management

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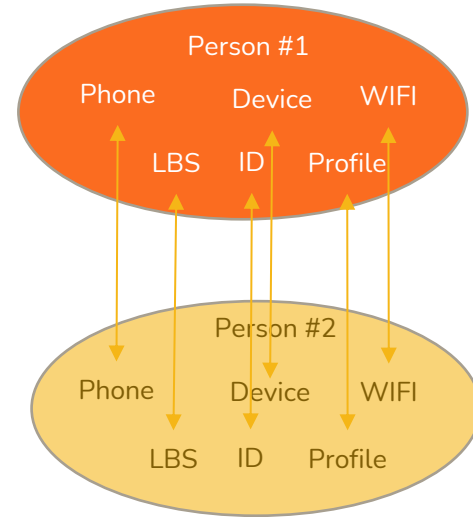


# Fundamental Value of Graph Network

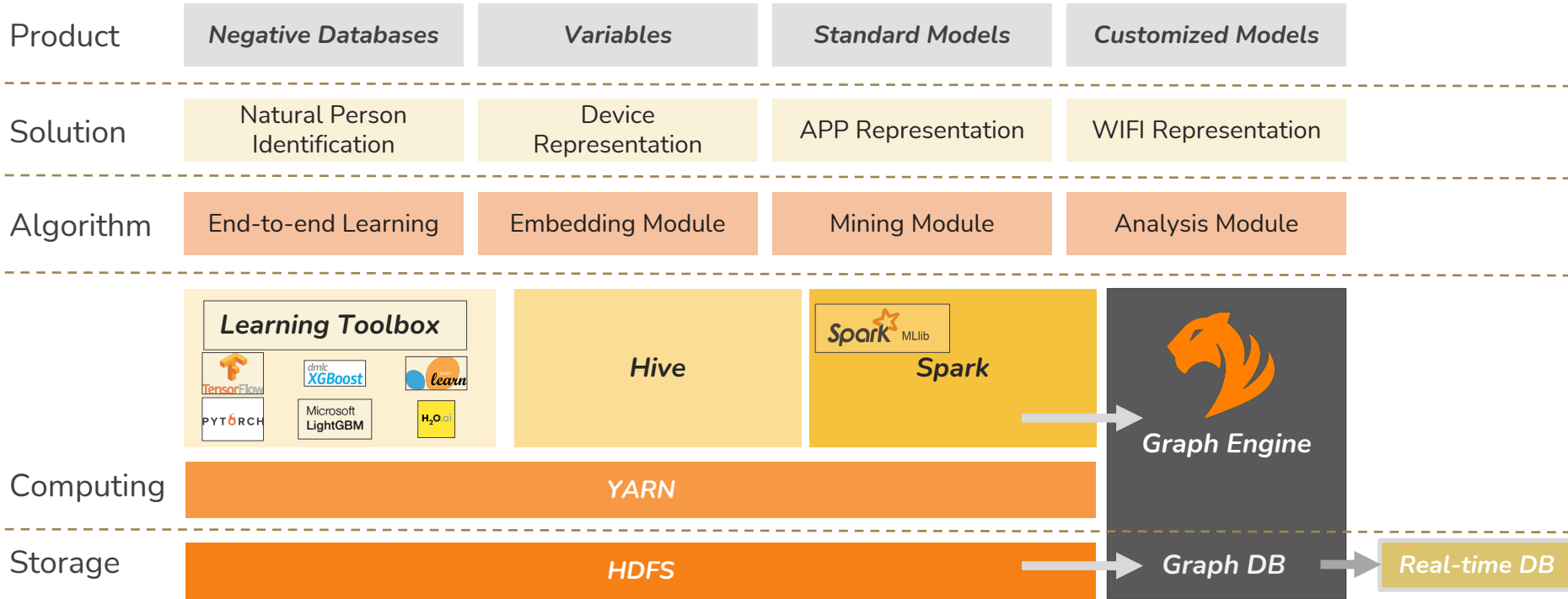
Isolated



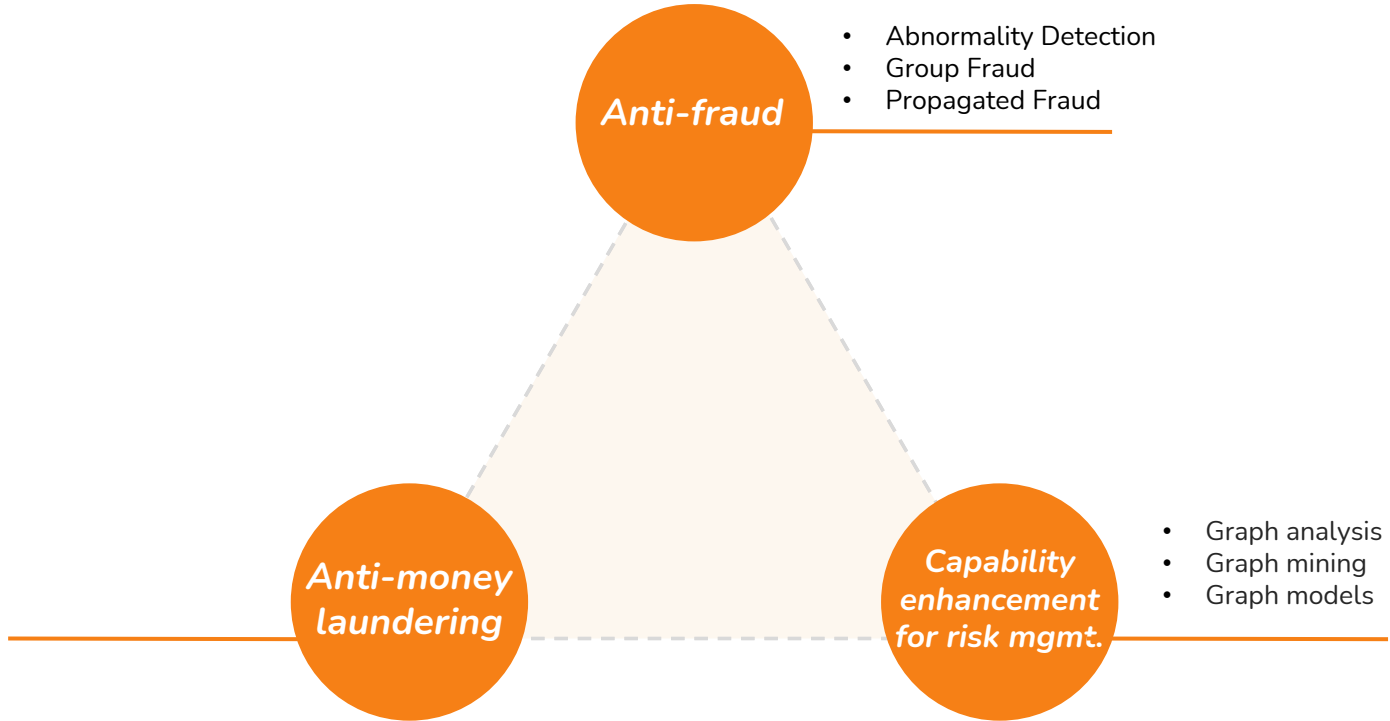
Linked, Clustered, Associated



# Architecture of Graph Network at FinTell



# Wide Use of Graph Network in Fintech





## Part 3:

# Use Case of Graph Network in Financial Risk Mgmt.

- CASE 1: Anti-fraud - Group Fraud
- CASE 2: Anti-fraud - Propagated Fraud
- CASE 3: App Classification
- CASE 4: ID Mapping – Natural Person ID

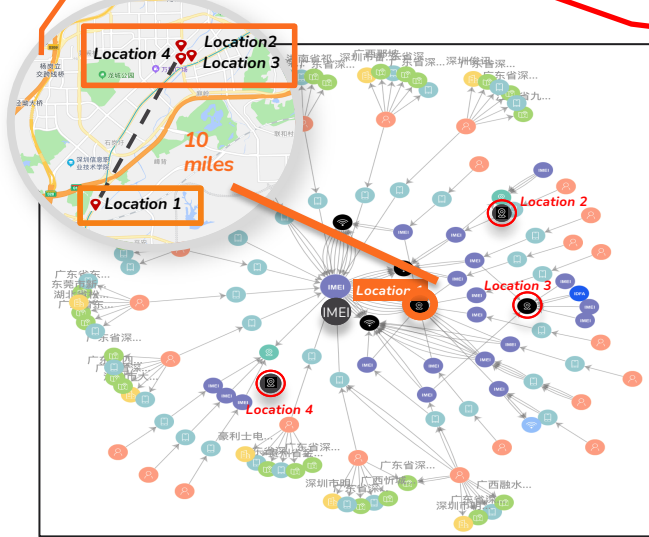
# Case 1: Group Fraud Identification

Fraud agent location changed ,but was using the WiFi device

**Evidence 1:**  
4 geo-grid (location) vertexes were found, and 3 were connected.

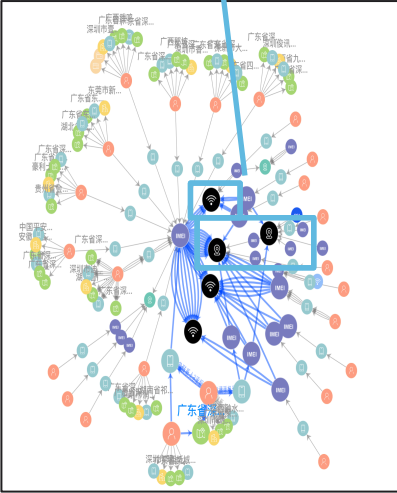
**Evidence 2:**  
Application time gap was found within locations.  
Applications from location 1 were submitted before Jan. 2018, and what from location 2-4 were submitted after then.

**Evidence 3:**  
All 4 locations were use the same WIFI



2018-10-27
2018-10-29
2018-10-31
2018-11-01
2018-11-02
2018-11-03
2018-11-16
2018-11-20
2018-12-03
2018-12-06
2018-12-07
2018-12-27
2018-12-28
2019-01-09

2019-02-23
2019-03-09
2019-04-04
2019-04-20
2019-08-08
2019-08-30



> Count

> Details

∨ Queries

< **Path Analysis** Historical Paths >

\* Shortest path

Shortest path

\* Select start vertex:

5f712d23b7141bc57d996059d31

\* Select end vertex:

5a4e1c236204892c0e2f3ef1456

Search

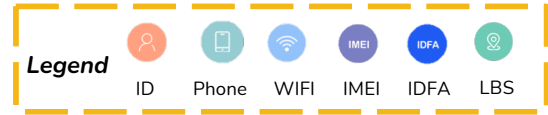
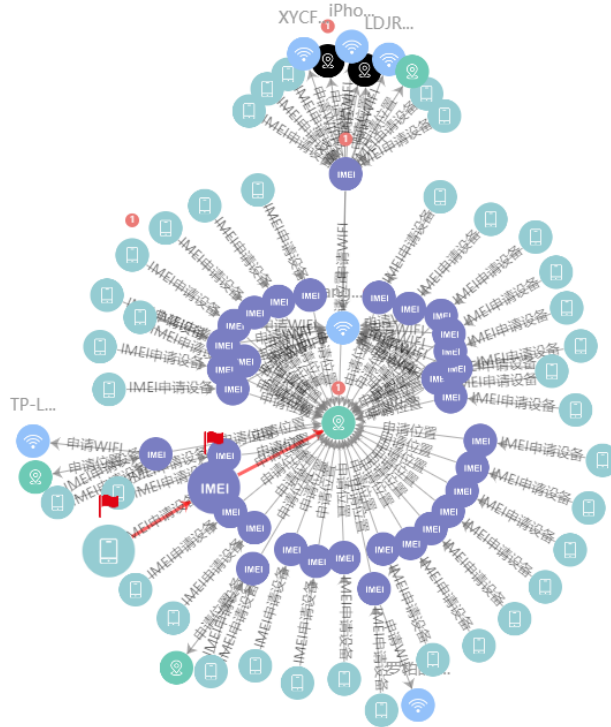
> Add to Negative List

> Add Tag

## Investigation

- ① A fraud agent was caught by monitoring from graph network platform.
- ② After the application was continuously declined, the fraud agent moved to a new location.
- ③ However, since the fraud agent was using the same WiFi, dozens of subsequent applications submitted from the agent were still being declined.

# Case 2 : Propagated Fraud - Cluster Grows by Time Series



- 2019.11
- 2019.12
- 2020.04
- 2020.07

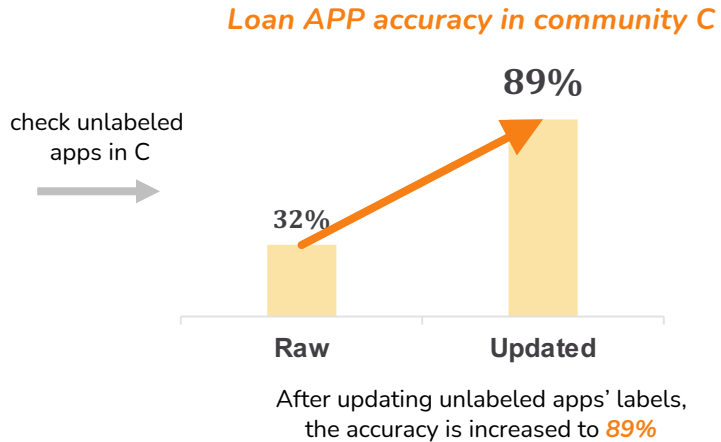
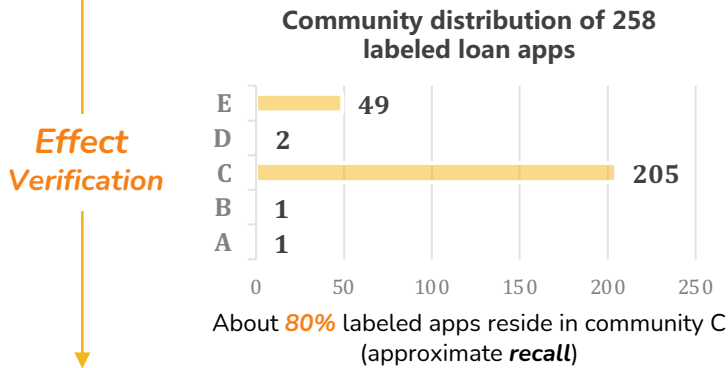
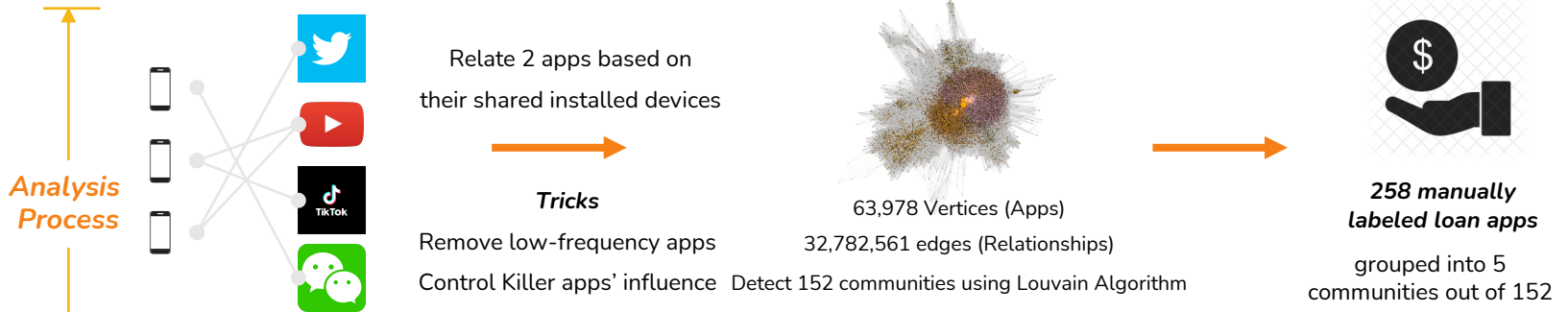


# Case 3: App Classification using Graph Network

- APP installation is the core of describing mobile devices (users), which reflects the user's identity, class, interests, preferences, etc.
- Most of the existing and new APPs do not have the accurate classification, while the cost of manual labeling is very high



# Case 3: App Classification using Graph Network





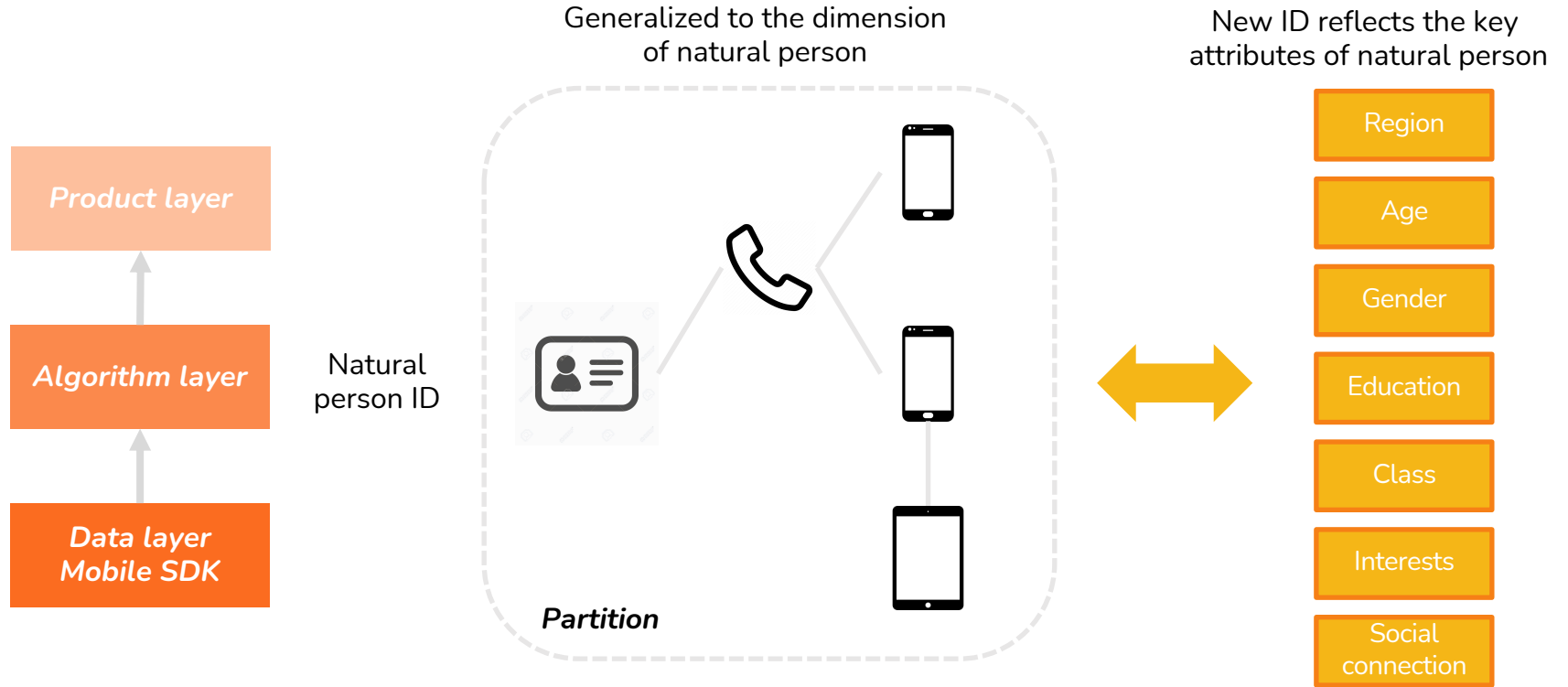
## Part 3:

# Use Case of Graph Network in Financial Risk Mgmt.

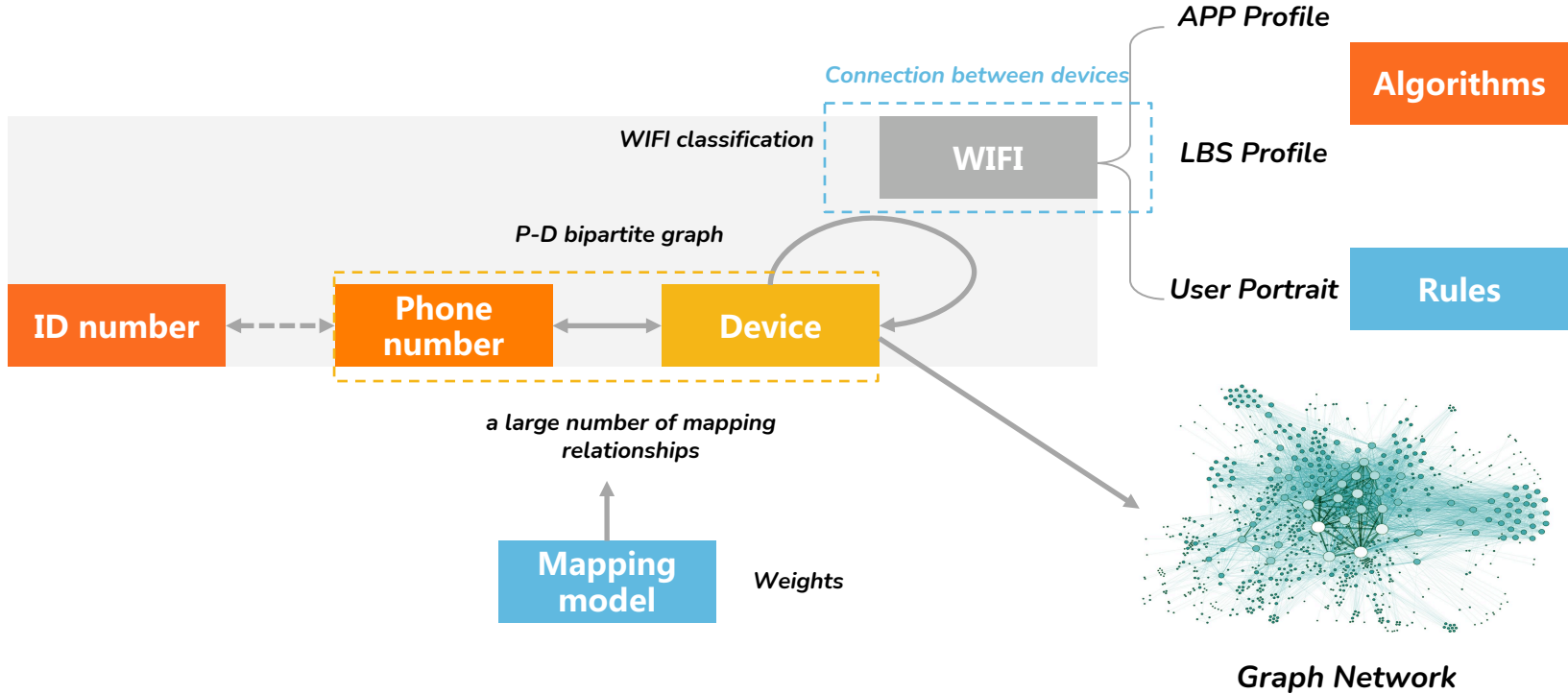
- CASE 1: Anti-fraud
- CASE 2: Anti-fraud
- CASE 3: App Classification
- CASE 4: ID Mapping – Natural Person ID



# Case 4: ID Mapping – Natural Person ID

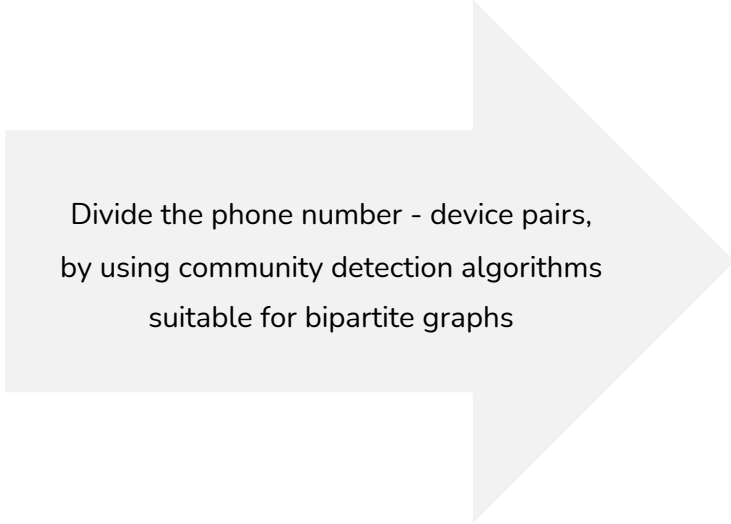
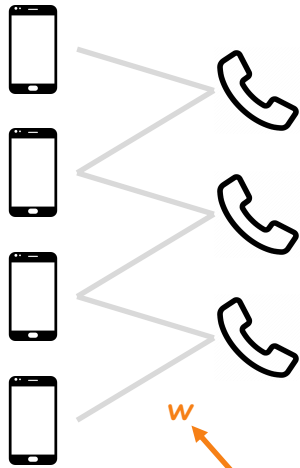


# Case 4: ID Mapping – Natural Person ID Architecture



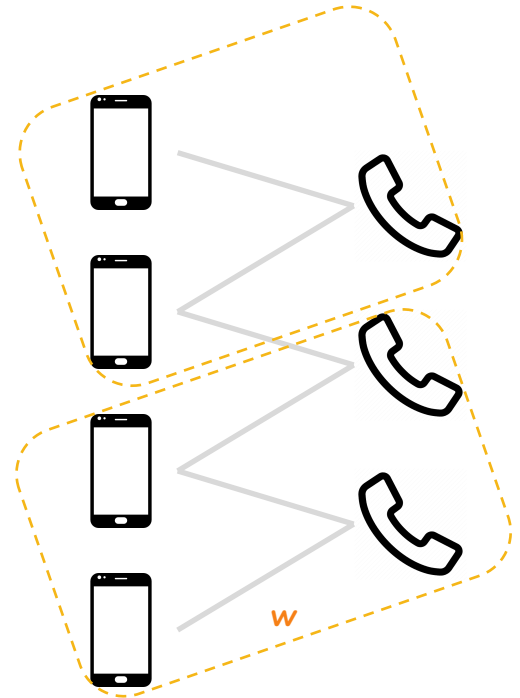
# Case 4: Phone-Device Bipartite

Construct the weights of bipartite graph based on the reported confidence



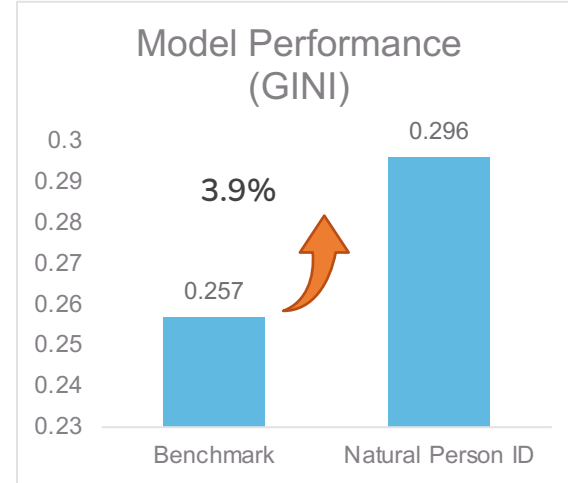
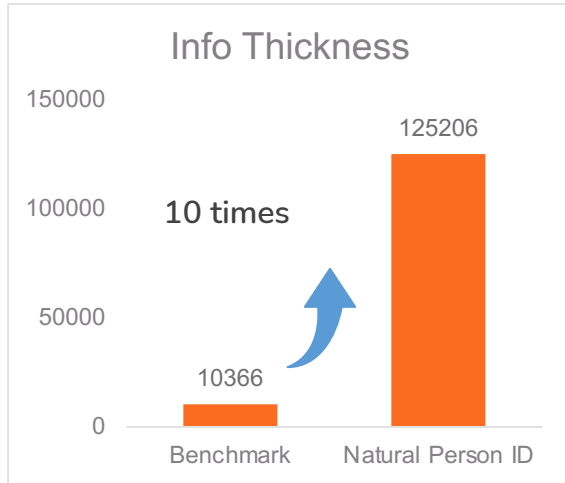
Divide the phone number - device pairs,  
by using community detection algorithms  
suitable for bipartite graphs

$$w_{p,d} = \sum_{upload} (\beta_{source} f_{source} + \beta_{bias} f_{bias} + b)^{duration}$$



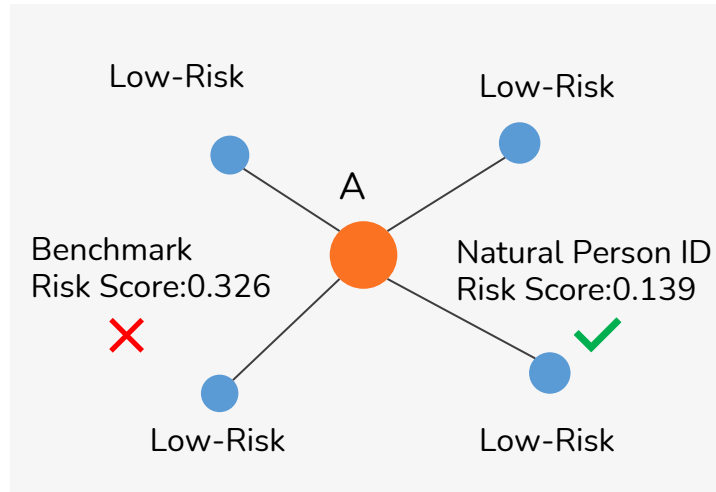
# Case 4: Increment Value of Natural Person ID

Compare the performance of credit scores based on devices vs. natural person ID

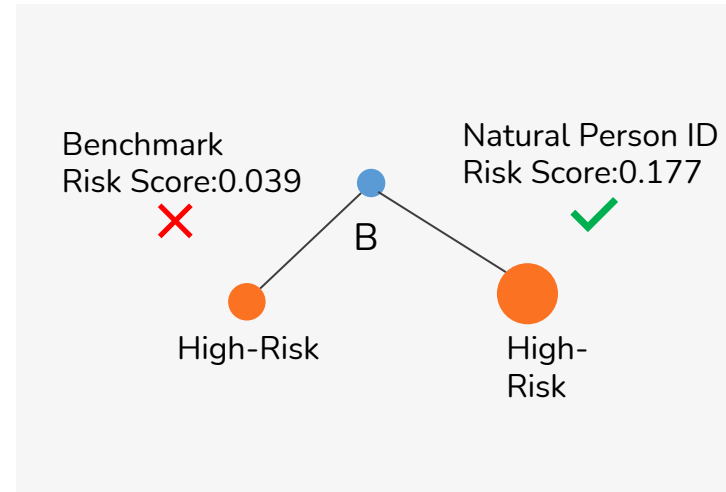




# Case 4: Natural Person ID, Case Review



Vertex A is a labeled low-risk sample. However, it has a higher risk score in the model, which can be corrected by its low-risk neighbors.



Vertex B is a labeled high-risk sample. However, due to its insufficient information thickness, it has a low-risk score, which can be corrected by its high-risk neighbors.



# Do the Right Thing In the Right Way



FINTELL WECHAT FINTELL WEBSITE

